# OKARO CHISOM SOMTOCHI

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- Portfolio: https://chisomokaro.vercel.app

#### **PROFESSIONAL SUMMARY**

Detail-oriented and adaptable Web Developer and Operations Manager with strong expertise in front-end and back-end development, process optimization, and crossfunctional team leadership. Proven ability to build scalable web applications, manage operational workflows, and deliver customer-focused solutions across health, tech, and service sectors.

#### **WORK EXPERIENCE**

## Web Developer (Freelance / Project-Based)

**Duriel Tech, Lagos** — August 2024 - Present

- Developed and deployed over 10 responsive websites using **HTML**, **CSS**, **Tailwind CSS**, **Bootstrap**, and **JavaScript**, improving client digital presence.
- Built and launched dynamic web applications using **PHP** and **Django (Python)** with user authentication, **CRUD operations**, and **custom admin dashboards**.
- Engineered QR code-based registration systems, with features for instant user data display and thermal printer-compatible output, enhancing event and health program registration processes.
- Integrated **email automation** and **third-party APIs** to improve form submission workflows by **30% faster response times**.
- Led version control and collaborative deployment processes using Git/GitHub, Vercel, and cPanel hosting environments.
- Worked closely with business clients to translate requirements into user-friendly, mobile-first solutions, ensuring 100% client satisfaction.

#### **Operations Manager**

HealthRite Company Ltd, Lagos — May 2023 - July 2024

- Directed **day-to-day operations** at a busy **medical and wellness center**, overseeing a team of **20+** staff across multiple departments.
- Reduced operational costs by 15% through vendor renegotiation and process optimization initiatives.

- Developed and enforced **standard operating procedures (SOPs)** to improve patient scheduling, billing, and customer service turnaround time.
- Spearheaded inventory management systems, minimizing stockouts and excess holding by implementing a just-in-time procurement model.
- Implemented staff training programs that **improved team productivity and service quality KPIs** by **25%**.

## **Operations & Strategy Executive**

Hardley Grey Group, Lagos — March 2022 - April 2023

- Managed soft and hard facility services, ensuring 100% compliance with HSE (Health, Safety & Environment) regulations.
- Acted as the primary liaison between clients and internal teams, resulting in a 20% increase in customer satisfaction scores.
- Led supplier negotiations, achieving 10% procurement savings across multiple projects.
- Developed quality assurance checklists to reduce service delivery errors.

## **Facility & Procurement Manager**

**HealthRite Company Ltd, Lagos** — November 2019 – February 2022

- Oversaw all **facility maintenance**, **safety inspections**, and operational readiness, reducing downtime incidents by **30%**.
- Negotiated and managed relationships with over **15 key vendors**, ensuring cost-effective procurement of medical supplies.
- Supervised facilities team, enhancing response time to maintenance requests by 40%.
- Prepared detailed monthly operational and procurement reports for senior management decision-making.

#### **Procurement Manager**

**HealthRite Company Ltd, Lagos** — February 2019 – November 2019

- Managed procurement processes for medical equipment, consumables, and pharmaceuticals, ensuring on-time delivery and budget control.
- Introduced **vendor performance evaluation metrics**, leading to better supplier accountability.
- Reduced procurement cycle time by 20% by streamlining vendor selection and purchase order processes.

#### **Sales Executive**

**Union Bank, Lagos** — February 2018 – November 2018

- Acquired over 150+ new customer accounts, exceeding monthly sales targets by 20% on average.
- Promoted digital banking adoption, achieving a 30% increase in **e-channel activations**.

• Conducted telemarketing campaigns that boosted sales of key banking products.

#### **EDUCATION**

#### **BSc in Statistics**

*Nnamdi Azikiwe University, Awka* — 2013

### **Web Development Certifications:**

- Front-end Development & JavaScript freeCodeCamp
- Python Django for E-commerce (Django & PostgreSQL) *Udemy*
- PHP for Beginners: Complete E-commerce Store *Udemy*

### **TECHNICAL SKILLS**

**Web Development:** HTML, CSS, Tailwind CSS, JavaScript, Django (Python), PHP, MySQL, PostgreSQL, Git/GitHub, Visual Studio Code, Bootstrap, Chrome DevTools

**Operations & Admin:** Process Optimization, Vendor Management, Team Leadership, Compliance, Google Workspace

**Soft Skills:** Problem Solving, Communication, Analytical Thinking, Task Management